



Energy to move  
your business  
ahead!

**"Energy is life."**



**"Electric power available for everyone and everywhere."**

That is the vision that keeps us going every day, guiding us and making great things possible. We believe that the availability and secure supply of electricity are among the most important societal requirements as well as a challenge in our time. This is why we proudly contribute to meeting the needs of the economy and society by making it possible to provide electric power.

"Our energy means security."



**trak - the power to move tonnes**

Our traction systems and mobile energy solutions handle this task, powering your equipment, machines and vehicles. The exceptions to this are train and subway systems, which are covered by our rail solutions.



**grid - energetically protecting machinery and data**

Our power storage units provide security. They ensure stable quality of the power grid and a secured, reliable supply of power in case of disruptions or failures and reliable operation of emergency lighting systems.



**sun - energy to make the world go round and protect the climate**

Our stationary power solutions provide intermediate storage for energy from wind and solar sources. They enable the creation of off-grid power supplies and contribute to the continued increase of renewable energy sources in the mix for electricity supply.



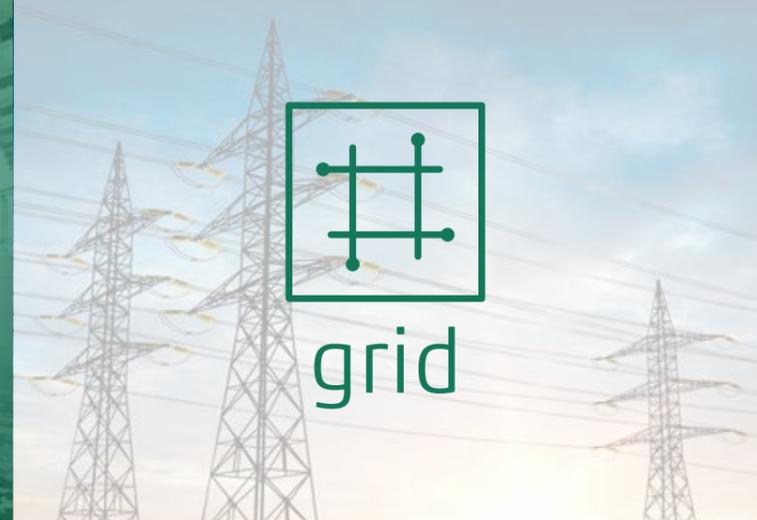
**rail - power to explore the world**

We ensure the greatest possible safety on board with our power storage for trains and subway systems. At the same time, our solutions for driving rail engines with electricity help shape mobility for the future!

**Your guarantee of stability and security**

Security is a basic need in our society. We bring secure light to the darkness with more than 90 years' experience as a manufacturer of industrial batteries. Reliable, long-lasting power storage ensures a secure supply of electrical energy in a world increasingly dependent on electricity for everything.

Our energy storage units and systems are always ready to protect lives, property and goods and to keep data safe. In emergency situations, there are not even milliseconds of power failure. The elimination of emissions and noise in our traction solutions also provide safer, healthier work environments for people and animals.



**12**   
Production facilities  
around the world

 **2,5 GWh**  
annual production

More than  
**1.000 MW**  
of power installed in DC-  
and AC-coupled systems

“Energy to drive your business forward.”



## Our service: solutions with perfect fit!

Everyone knows the standard. But is it enough for the increasing complexity of challenges today? We don't think so. So we part company with our competitors and immerse ourselves in the problems you face, so we can give you just what you need: a customised solution that moves your business ahead.

We also follow unexpected paths to this goal. For example, we pioneered features for billing based appropriately on electricity used from power storage systems. For you this means paying only for the power and electricity you consume, without capital commitment. We continue to improve our core technologies and never fail to use all available potential.

Innovation is our tradition. This is supported by one of the largest development departments for the sector in Europe. Our competent research staff delve deep

in the science and engineering to create innovative power supply solutions for tomorrow. We maintain a comprehensive product portfolio of batteries and cells, complete power systems with the latest charging technologies, monitoring units and engineering solutions for our customers. The services we offer include traditional maintenance and repair, analysis and consulting, training, leasing options, remote service, operator models and pay-per-use business models: solutions to take the burden off you, because we understand the challenges you face!

We define strict quality standards internationally for our supply chains, resources and materials used, and for the manufacture, safety and function of our products. It is therefore not uncommon for our standards to exceed statutory or normative regulations. We strive for perfection in serving our customers.

## Digitisation

We are on your side to meet the digital challenges of today and tomorrow. As part of this, we invest our full effort in interdisciplinary teams to achieve intelligent solutions of sustainable value for you to successfully master increasing complexity.

Today, we already offer numerous intelligent products and systems which enable you to access battery and charger data anywhere in the world at any time, with detailed assessments to facilitate efficient battery management.

We keep a sharp eye on opportunities for constant improvements through digitisation and new technologies.

24/7   
monitoring  
of your facilities

Processing  
300.000  
sensor data points per hour

 Over  
300  
service support  
locations in Europe



"Our power for your success."



## Your satisfaction is our goal

So many customers in a great variety of sectors trust HOPPECKE for our many years of expertise, our quality and reliability and our work together as partners. Fast service and strong commitment are just the routine for us. Our customers enjoy the benefits of our own comprehensive sales and service network throughout Europe. We can be reached around the clock to help you quickly where you are. Our solutions are also convincingly cost-effective, with the best life-cycle costs.

Our portfolio includes over 10,000 customers in about 150 countries. We supply market leaders and niche providers, SMEs and corporate groups, regional and global companies, industry, public authorities and agricultural enterprises.

We take pride in our contributions to energy source evolution, digitisation, automation and environmental protection. Progress in these areas depends on a reliable supply of electric power and increasing integration of renewable energy sources in the mix to generate electricity.

More than  
**10.000**  
customers in  
**150**  
countries



## Energetically contributing to economic success

- Automotive industry
- Food and beverage industry
- Materials handling & storage technology
- Wood & paper industry
- Chemical & pharmaceutical industries
- Municipalities
- Logistics & transport sector
- Rail transport technology
- Energy production & distribution
- Oil & gas
- Telecommunications & information technology
- Health care
- Tourism
- Agriculture
- Construction



**40 %**  
of companies listed in EURO STOXX 50 are HOPPECKE customers



**50 %**  
of DAX-listed companies are HOPPECKE customers



**65 %**  
of the world's largest power supply companies trust HOPPECKE



“Energy drives us.”



## Together we succeed

We are an independent family enterprise focused on values and committed with body and soul to the principles of our undertaking. These principles, such as working together in partnership, continuous improvement and full responsibility, guide us and provide constant orientation for all our plans and actions.

Our employees are our most precious capital. The people working in our enterprise are what makes us succeed. The foundation which maintains our company and supports us to achieve greater things is the collaboration as partners between shareholders, management and employees.

Building the company HOPPECKE was the great life's work of our founder, Carl Zoellner. And from the beginning, he understood that “we can only achieve that together”.

The way we work with one another is guided by the principles of clarity, attention, integrity and responsible independence. Standing together in mutual support and commitment, our common goal is to be a reliable, strategic partner for our customers.

We are distinguished by a special closeness to our customers, focusing continuously on the needs and requirements of individual customers and of groups with challenges in common. Our goal is 100% customer satisfaction. We are everywhere we are needed, with subsidiaries, sales and service teams in regions not only throughout Germany, but all over Europe, worldwide and online.

“We can only achieve that together”

Carl Zoellner

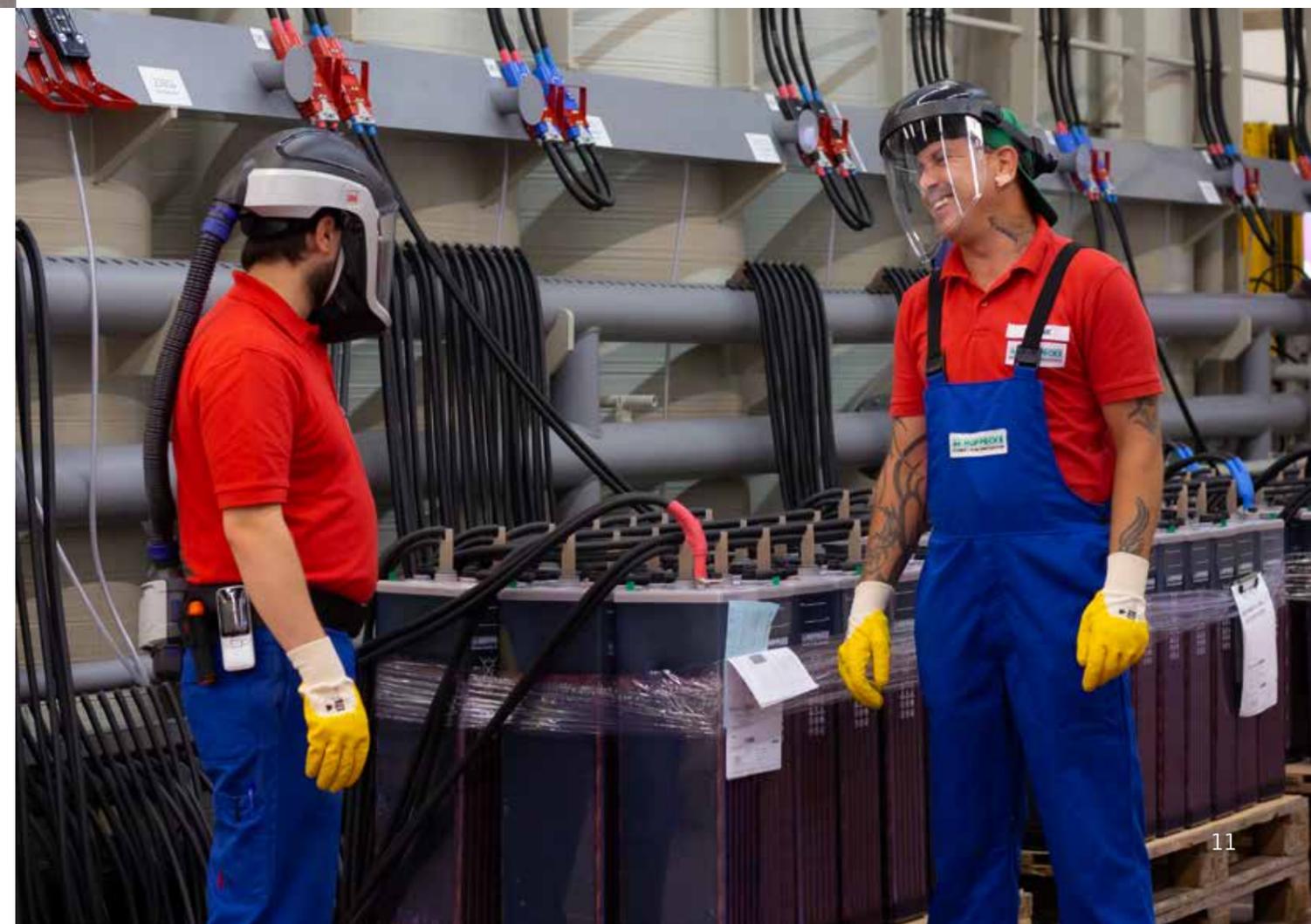


More than  
**2000**  
employees worldwide

## We optimise ourselves for your best business

We are a reliable partner and problem-solver for our customers. We accept the challenges accompanying the transition of energy sources and the availability of electricity, and we continue always to develop and optimise products and services for our customers.

Our strong focus on processes distinguishes us in these efforts. Our culture embodies continuous development and improvements, resulting in first-class quality for the products we offer.



# "Our energy persists."



Series production of grid | Xtreme started in China

**2020**

**2021**

EcoVadis gold medal for sustainability

**2019**

Lithium activities consolidated and INTILION GmbH founded.

**2014**

The first power availability contract signed for intralogistics

**2012**

The first power availability contract signed for uninterruptable power supply



**2011**

Delivery of the first lithium ion systems for intralogistics

**2006**

Commissioning of the first turnkey charging station "made by HOPPECKE"

**2000**

The first HOPPECKE power storage units used for intermediate storage of energy from renewable sources

**1977**

Start to establish 23 foreign subsidiaries

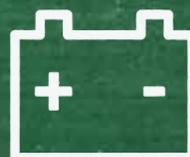
**1973**

Employee equity participation introduced



**1960**

Commissioning of the first smelter



**1927**

Carl Zoellner founded the company

## Responsibility for today – and tomorrow

"We are responsible for handling the resources entrusted to us by society – people, capital, time, the environment and raw materials – with care." Responsibility is not just a word for us. It is a principle informing our constant, sustainable practice of management in the Here and Now. This is why our responsibilities toward employees, business partners, society, the environment and the generations to come are always consciously and actively part of our lives.

We stand for fair interactions with employees and competitors as a reliable employer, partner and neighbour. Energy isn't just a business. Our efforts today and in the future to make electric power available is a contribution to the health of society.

Environmental responsibility is an integral part of our entire chain of value creation, in all its length. Our actions are founded in the understanding that we must protect our world for the generations to follow. We are part of this world society and do what we can to contribute.

### Environment(ality)

- Environmentally friendly product development
- Energy-efficient products and service solutions
- Waste avoidance and recycling
- Takeback and recycling



"Our energy connects the world."



 HOPPECKE  
 Partners

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